

# Michelle Pratt



## ABOUT MICHELLE

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Michelle is a CIPD qualified learning professional and coach. Experienced in delivering learning that achieves effective behavioural and organisational change, she has particular expertise in leadership development, managing change and communication and she has a real passion for improving business performance. She has over 15 years' experience in business and has first-hand experience of managing and leading teams as well as running her own businesses.

Michelle began her career in financial services supervising regulated sellers before becoming the manager of a learning design team. She later became a Management Development Consultant before going onto design a leadership development programme for the Retail Division of a major bank. She also held the position of Global Co-Chair of an employee diversity network where she led a group of over 1300 volunteers worldwide. Organisations that Michelle has worked with include: RBS, Natwest, Royal Mail, The One account, MTC Novo, Direct Line and Westminster Council.

## SKILLS AND SPECIALITIES

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Michelle has a real passion for understanding what drives people and helping them achieve their potential. This has led her to study behavioural change and become a master practitioner of NLP. She is also an experienced coach, mentor and virtual trainer and an excellent communicator and is particularly adept at breaking down complex concepts and presenting them in an engaging way that can be easily applied by learners to enhance performance. She is skilled in rapidly grasping what organisations and individual learners need, meaning she delivers learning in a way that enables learners to apply what they have learnt directly to the workplace to improve results.

## PROFESSIONAL QUALIFICATIONS

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- Certificate in Learning and Development Practice
- Master Practitioner of Neuro Linguistic Programming
- Master Practitioner of Hypnotherapy